

# CLOSEDCIRCUIT



Winter 2017 / 2018

All the latest news from Gough and Kelly

## > No winter worries thanks to G&K

Welcome to the latest edition of 'Closed Circuit', the newsletter from security service and product experts, Gough & Kelly (G&K).

After a busy 2017, G&K are looking forward to 2018 - with good reason. We've more customers and contracts than ever before: we've acquired South Yorkshire-based CCTV specialists, ITG, and secured a 10 year contract with a leading local council. We also have record numbers of staff taking NVQ qualifications and attending training sessions.

G&K are one of the best security companies - not just in the north - but nationally. This was validated by our latest SIA inspection which placed us in the top 10% across the country.

In this edition you'll find out more about our 'Going Dark' project, our one-stop-shop for clients, our Leeds Rhinos rugby playing Apprentice Electrician and our growing events division.

We will celebrate our 30th year of trading this year, so look out for more information on how we're marking this in our next edition.

Kind regards,

**Stephen Kelly**  
Group MD



## Gough and Kelly joins forces with ITG

**G&K are delighted to announce that we have successfully completed the acquisition of South Yorkshire CCTV specialist company, ITG (Initiatec Technology Group).**

Highly successful, ITG specialises in high end CCTV installations to both public sector and large private organisations. We welcome

Andy Stokes, Andy Saunders, Helen Brown, Richard Lavender, Graham Edwards, Simon Tuxford and Ross Dransfield to G&K from their existing offices, near Barnsley.

ITG's skilled team make this acquisition a perfect fit, their staff complementing ours. Together we can share knowledge and expertise, enabling us to create new opportunities in expanding markets.



**Thumbs up from the SIA**

Over the past 11 years G&K has consistently improved its SIA Approved Contractor annual inspection score. As a result we're now in the top 10% of security companies nationwide.

The SIA is responsible for regulating the private security industry: an SIA Approved Contractor inspection focuses on a framework of operational and performance standards.

In 2017 G&K achieved its highest score to date! We hold Approved Contractor Status (ACS) in Static Guarding, Door Supervision, CCTV Controllers and Keyholding.

Accreditations:



**GK**  
Gough&Kelly

# Contract news

## ➤ On guard at the Forge

G&K are proud to announce our new guarding contract at Kirkstall Forge. Our reputation as one of the North's most respected security services providers won the day. When completed, Kirkstall Forge will provide homes, work and space to enjoy leisure time too. Gough and Kelly's security service meets the highest quality standard which can only be expected from the tenants who will occupy this new neighbourhood.



Kirkstall Forge is a pioneering new community, incorporating a contemporary urban village with space for a new generation to live, work, and explore.

## ➤ Going Dark

**Having won a new local authority contract, G&K were immediately put to the test.**

We were asked to prepare and implement a disaster recovery plan. Our challenge was to move the council's town centre CCTV control room to a different location (five miles away) for 72 hours to cover a weekend power outage. We were given only 26 days to come up with our 'Going Dark' plan.

G&K's Ian Crawford, Group Operations Director, was a leader of the 'Going Dark team.' "The CCTV control room takes information from 123 security cameras around the city centre. The information collected is frequently used by the police, so a break in transmission would be a disaster. Our first task was to locate the town centre's fibre network and then relocate in the other building. "We also had to install a new video wall, new software and have everything back to normal on Monday morning."

The plan worked and G&K have another happy customer.

## ➤ Contracts round-up

**Independent retailer brand and wholesaler, Nisa,**

called in G&K to ensure that it was shareholders only at an important company EGM. The meeting went ahead uninterrupted without any uninvited guests.

**Our partnership with Leeds United continues.**

Highlighting the fact that G&K are a one-stop-shop for all security projects, they asked us to improve security at their Thorp Arch training ground. We installed a new gatehouse and provided the power, lighting and heating. We also added automatic gates, an intercom and a GSM access control system.

**Talking of training,** G&K's commitment to employee training paid off when Hull City FC wanted match day stewards with NVQ Level 2 in spectator safety. G&K's team of supervisors, SIA stewards and stewards is now ensuring the smooth running of their home games.

**Discovering travellers have moved onto your**

**worksite** is more than a nuisance. Removal requires initial notices, onsite security in and around the encampment and, finally, eviction. G&K regularly provide traveller eviction and manned guarding – usually within 24 hours of arrival.

Working with:



RINGWAYS

NHS



Wates





Whether it's sport, culture, industry or a private function, a growing number of businesses and organisations know who they can rely on when security comes to the top of the agenda. It's G&K of course! Our growing reputation is based on our ability to provide fully trained security and stewarding teams. All are formally trained to fulfil their respective roles, from stewards with NVQs to fully trained safety teams. G&K were one of the first companies to be licenced by the government to self-deliver Project Griffin Training – a national terrorism awareness programme to protect events from the threat of terrorism. Our careful recruitment, selection and training policy ensures we always have the quality personnel to meet the needs of the busy event industry.

## Spotlight on Events

**Our events division has supplied security and stewarding teams to:**

- **Leeds United FC** with up to 300 G&K personnel at every home game
- **Castleford Tigers** with up to 125 G&K personnel at every home game
- **Hull City FC** with up to 100 G&K personnel at every home game
- **Huddersfield Town FC** with up to 50 G&K personnel at every home game
- **Sky Ride, York** with 130 G&K personnel
- **Grand National** with 150 G&K personnel

**Furthermore, G&K provide personnel to the following:**

- **York City Council Events** throughout the year
- **Various music festivals**
- **Private weddings and functions**
- **Leeds Rhinos R.L.F.C**
- **Wakefield Council Events** throughout the year
- **Test Match Cricket** at the Emerald Headingley Cricket Ground
- **Varsity Rugby Games**



## ➤ Rhinos' choice

**Congratulations to apprentice electrician, Ben Markland.** Not only is he making an excellent impression here at G&K, Ben is fast becoming a rising star in the realm of rugby league. He recently got a chance to shine in the Leeds Rhinos first team. Ben grabbed the opportunity with both hands, scoring a hat trick against Coventry Bears. A player since the age of four, centre/full back Ben was signed, in 2017, by Leeds Rhinos RLFC Under 19 squad. Multi-talented, Ben's no slouch at the other rugby code, playing three seasons of rugby union at Morley RFC.

**Ben Markland**

## ➤ G&K'S charity fund raising

### **The icing on the cake!**

It was cakes galore when G&K joined the world's biggest coffee morning to raise funds for McMillan Cancer Support. Our excellent office team produced a mouth-watering range of home-baked cakes, much appreciated by our equally committed team of cake tasters and coffee makers. The end result was an excellent £120 raised for a very worthy charity.

## ➤ We smashed the Abbey Dash!

Once again, G&K had a corporate entry for the Abbey Dash, an annual 10k running race almost on our doorstep in Leeds. Our running team included a mix of directors, engineers, and admin and security staff: Richard Whiteley, Gavin Fearnley, Jemma Whiteley, Jordan Thompson, Richard Cuff and Jonathan Jakeman all completed the event. Well done team GK!

## ➤ New recruits

New business wins mean we need more staff. So as well as our new ITG colleagues, in the latter part of 2017, we welcomed: Colin Hughes as our Health and Safety Advisor; Adam Taylor and Michael Birch, Security Systems Engineers; Craig Weston, Project Manager; Jack Bennett, Apprentice Security Systems Engineer; Reece Fiddes, Accounts Apprentice; Chloe Weatherstone, Trainee Accountant, James Watson, CCTV Operations Manager, York and Lisa Pallister, Neil Winn, Mark Harrison and Ron Nickson, CCTV Operators.

We also welcome 100 Stewards and 12 Security Officers, to our Security Division.

## **Staff training and development**

As we grow, G&K are offering more training and development opportunities to our 200 plus employees. We offer 21 different training sessions, depending on job role. As a result we have the highest ever number of staff members taking a variety of NVQ qualifications.

## **And finally...**

"With particular thanks to our G&K Sales Engineering Manager, Michael Oldfield and one of our Security Engineers, Steve Graves, the service and attitude from both office and site contacts has been second to none. I'm happy with the decision I have made moving forward with Gough and Kelly."

**Scott Finlayson**, Operations Manager, Milford Building Supplies.

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